Flexible Innovative Targeted Software

Rate Card

Valid until 31 December 2023

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1. Vision and Mission

Build trust backed up by results

We think that trust is the base of any successful collaboration and reaching the best results for any work we do. Having this in mind, we keep you in the loop at every stage of the development process, presenting you the possibilities for your product as we try to understand better the product's business field.

Our vast experience in creating products for many distinct business fields and using different technologies enables us to follow our mission points and provide the best services to build trust backed up by delivered products.

Offer different solutions

Each software system is unique, but it can be implemented using different tech stacks. FIT software team will always provide reliable advice to choose a set of technologies based on system requirements and offer the insights regarding pros and cons for each set of technologies.

Always deliver on time

Always keeping the promises we make is at the core of our mission. We always commit to a specific delivery time and always keep the promise.

Understand customer's business

Keeping in touch with the purpose of the system that needs to be build helps us focus on the main features and important aspects of the system that need to be considered. This approach gives us the possibility to offer reliable consulting services.

The three mission points are tightly related and depend on one another in order to achieve the goal of our vision to build up customer trust based on the delivered results.

2. Our Experience

A company means, in its essence, its **people**. Especially in high value-added fields, like software development, the professional quality of the staff involved is essential.

From general to particular, our company benefits of all prerequisites in order to provide services and products at highest quality.

The context: our managing partners and our staff as well, are formed and have professionally evolved in **Romania**, a country which is known as one of the most competitive and valuable suppliers of software experts in the world.

For more experience information please visit our [Projects from the founders' previous software development experience](#) page.

3. Our Clients

The result of our work is our most valuable asset. Having our clients using the products we created and helping them develop these products further gives us the satisfaction for our good work that no words can replace.

SILVANIA WORSTED SPINNING

Technology stack used:
- .NET Framework and .NET Core:
    - C#
    - WPF
    - Entity Framework, Entity Framework Core
    - MVC, MVC Core
- CSS, HTML, JavaScript
- Microsoft SQL Server:
    - Reporting Services

WIGERSMA & SIKKEMA

Technology stack used:
- .NET Framework:
    - C#
- Access, VBA

FOX

Technology stack used:
- .NET Core:
    - C#
    - Entity Framework Core
    - MVC Core
- CSS, HTML, JavaScript, Angular, Ionic
- Microsoft SQL Server, SQLite

TNT Brothers

Technology stack used:
- Python, Django
- CSS, HTML, JavaScript, AngularJS, Knockout
- MySQL

Software

4. Rate Card

Activity category Project duration and minimum team size	Architecture	Development
Over 6 months project duration and minimum team size 3 developers	€ 76	€ 47
3 to 6 months project duration and minimum team size 2 developer	€ 78	€ 49
1 to 3 months project duration and minimum team size 1 developer	€ 80	€ 52
Under 1 month project duration	€ 82	€ 55

All rates are hourly rates exclusive of VAT (not applicable for US, Australia and deductible for EU).

The rates are applicable for an activity category and not for the level of competency of the allocated resources. FIT Software guarantees high-quality of the deliverables regardless of the resources allocated to the project. This is achieved by always checking the results of junior engineers by highly qualified senior software engineers.

Current rates apply to work performed at FIT Software office. For on-site work the rates will be agreed based on specifics of the project. Any expenses related to working on-site will be supported by the customer.

In the rates above are applied volume discounts. However, FIT Software can choose to apply additional discount, up to 10%, in context of a specific project, based on the following factors:

- Technologies used – If, at the time the project starts, it uses the latest technologies, or, for further developments of an existing project or change requests, the customer is open to refactor the code in order to accommodate latest technologies, FIT Software offers up to 5% discount.

- Deadline flexibility – If the customer is open to keep a flexible deadline in the same original effort estimate, meaning that the total effort will be the same, but the deadline date can vary up to 25% from the original finish date, FIT Software offers up to 5% discount. This helps our company better manage the resources inside the company.

Architecture and related activities

This category refers mostly to activities that have an overall impact in the project and require highly qualified software engineers with disciplined agile mindset, able to take

decisions in the general context of the project. The activities in this category ensure the smooth evolution of the project.

There are many activities that architecture category includes, some of them being:
- Conduct architectural analysis, provide architecture advise based on deep experience and design solution architecture
- Business requirements analysis
- Provide leadership/project management to ensure success and client satisfaction
- Provide consulting regarding a specialized field
- Provide evolution advise
- Ensures communication between development team and stakeholders
- Coding high-complexity algorithms

Development and related activities

This category includes all activities that need to be implemented in order to complete a project. Execution of such tasks do not necessarily need an overall perspective of the project.

Some of the activities included in this category are:
- System requirements analysis
- Product design
- Development
- Quality Assurance, Quality Control and Testing
- Deployment

5. Core competencies

FIT Software provides a broad range of services and solutions including:

WEB APPLICATION DEVELOPMENT

Developing a web application enables your users to **access it from anywhere**, **from any device**, without needing to install or update it on the devices. This makes it **quick and easy** to start working with the application.

FIT Software team can help you choose **the best technology stack for the application you need** to capture, store and process all necessary data and present the results to the user.

FIT Software

We are always keeping in mind the **performance, security, timeline, the future development possibilities** for the systems we are building. Carefully choosing the best architecture and designing our solutions, the systems we develop are **always ready to be enhanced** and integrated with other systems.

MOBILE APPLICATION DEVELOPMENT

Although nowadays most mobile related requirements can be achieved by implementing a responsive web application, some specific business needs cannot be met by such implementations.

Our software engineers will present all available development solutions for your requirements, pointing out pros and cons for each technical approach.

During the analysis phase of the product we can help you decide which features to include, which features to be secondary actions and, if the case, which features to remove, or to include only if the device size allows it. When developing mobile products, our team will always take into consideration all important aspects when deciding the scope, starting with **usability** and finishing with a **ready to be used performant product**.

DESKTOP APPLICATION DEVELOPMENT

Developing desktop software continues to be popular and useful if the features required for the product can be provided only by installing it to a desktop system.

Our team has a lot of experience in building **complex desktop systems** from scratch, ensuring an effective way of **collecting, analyzing and presenting the data**, integrating them with other software products.

Regardless of your need to create a **new product or modernize and further develop your current product**, we can provide **valuable insights** on how your requirements can be best met and presenting the options considering the timeline and budget.

OUR PROCESS

Every product starts from an idea. In that specific point of time the development of your product started. Our team can help you as you outline and expand that initial idea, covering the entire process that begins with analyzing the purpose, and ends with a refined enterprise product that is ready to be used and fully marketable.

FIT Software

A solid communication between you and our developers is vital in order to allow our team's experience to reshape the development process and find the most cost-effective solutions for you.

Our development strategy focuses on the client's needs, the set targets and the core issues that the new software is created to solve.

Your product idea is analyzed from all the necessary angles, our team does the required technical analysis and then presents you with a product frame that contains the recommended timetable and budget.

We take into account your specifications and the main variables of the concept: the cost of the new software, the time elapsed before it is marketable, useful and quality assured. Therefore, we stand by the price agreed upon and guarantee your project will be done on time and within budget.

At any point, we offer a step by step advice, and together we can find the best solution for transforming your ideas and needs into a viable product that will be marketable.

What sets our services apart is our team's experience both in Product Development and in Business Analysis which work together to create a quality software at a reasonable price.

We are available at any point to answer your questions and to develop a long-term relationship between our companies.

6.   Technologies

Development Tools and Languages:
- o Microsoft .NET Framework and .NET Core
  - C#, C++, VB
  - WPF, WCF
  - XML Web Services, SOAP
  - COM+, Enterprise Services, MSMQ
  - ADO.Net, LINQ, Entity Framework, Entity Framework Core
  - ASP.NET Web Forms, MVC, MVC Core, Silverlight
  - Windows Forms
  - Windows services
  - .Net Remoting
  - Xamarin

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- o C++, C, MFC, ATL
- o XML, XSLT, XSD, DTD, XPath
- o CSS, HTML, JavaScript, Typescript, jQuery, Knockout, Angular, Ionic
- o Django, Python
- o Flutter

Databases:
- o Microsoft SQL Server – OLTP, OLAP
  - Analysis Services
  - Integration Services
  - Reporting Services
  - Failover Clustering
  - Replication (Snapshot, Transactional, Merge)
- o MySQL
- o SQLite

Platforms and Servers:
- o Microsoft Windows Server System
- o Microsoft Windows – all versions
- o Microsoft Share Point Portal Server, Share Point Services
- o Microsoft Azure
- o Ubuntu Server System

Tools:
- o Microsoft Visio
- o Microsoft Project
- o Azure DevOps, Git
- o Visual Studio SDK, DSL Tools
- o Visual Studio Code
- o Jira